

**Sponsorship Relations Director Report  
September 2013**

**Open House/Annual Meeting Sponsorship**

My biggest priority over the next two months is finding sponsors for these two events. I created a list of sponsors to target for each event and projected levels of support based on sponsor history with DC/SLA. Initial contact with these sponsors will occur during the first two weeks of September.

**Technology Petting Zoo**

The programming committee identified vendors they would like to participate in the petting zoo later in September, and I'm contacting them to invite them to participate in this event.

Respectfully submitted,

Jenny Wood  
Director, Sponsorship Relations